REDSEASON.com



Redseason's April 2014 Newsletter

CONTENTS

- 1. Manager's Message
- 2. Featured Memberships of the Month
- 3. Just For Fun Contest
- 4. Referral Policy
- 5. Vacation Highlights
- 6. Editorial Wyndham Club Pass

1. Manager's Message

Hello and welcome to redseason's April 2014 Newsletter!

Well, it's already April. Where has the time gone? It's been an extremely busy start of year for us and I believe this is only our second newsletter for the year.

Our oldest is starting his 3rd year of little league and I get to help coach again which I love to do. He's getting pretty good! Now that the sun is finally peaking through the clouds, we are also exited to get back outside and get some work done. We have a few projects we want to accomplish. Some landscaping, build a "chicken house", fix fences, and clear a few acres of trees to start... Well, like us all, I think the project list actually gets bigger every year, not smaller!

It's a great time to start thinking about vacations! If you haven't already booked some great resorts for the summer, what are you waiting for?

We have some great deals on many different sizes of memberships below. If you are considering becoming a new owner or looking to add credits, now is a great time!

See us on Facebook: <u>MailScanner has detected this link actually points to "r20.rs6.net" but claims to point to http://www.facebook.com/pages/redseasoncom/172124076143999</u>

Blessings,

Matt & Darcy

2. Featured Memberships of the Month

Here is a list of the memberships that we have available for sale at the moment.

To review the resorts and also check on the credit values guide for each resort go to www.worldmarktheclub.com and click on resort icon. (The credit values guide shows you how many credits it would take to stay at each resort and for each season). You can click on the owner education link to your left and download a copy of the club guidelines/rules as well. This will provide you with quite a bit of information regarding the club and how it works.

The WorldMark memberships we offer are resale's, owned previously by other owners. All memberships are premier with bonus time privileges, and perpetual ownership. RCI www.rci.com or Interval International www.intervalworld.com memberships are extra at an additional cost of \$89 or \$79 respectively. Dial an Exchange www.daelive.com is free. *Travelshare is non-transferrable

AVAILABLE MEMBERSHIPS:

Annual Credits	Anniversary Month	Available Credits	Price	Transfer Fee
10,000	October	10,000	\$4,800.00	\$299.00
10,000	July	10,000	\$4,900.00	\$299.00
20,000	August	28,000	\$9,600.00	\$299.00
26,000	August	26,000	\$11,500.00	\$299.00

MEMBERSHIPS COMING IN: (these are not available for re-sale at the moment, but if you are interested in one I can put it on hold for you and let you know as soon as we own it and it's available for sale)

Annual Credits	Anniversary Month	Available Credits	Price	Transfer Fee
12,000	July	3,425	\$4,900.00	\$299.00

Annual maintenance fees:

\$426.46 for a 5,000 credit membership \$556.10 for a 6,000 or 7,000 credit membership \$685.74 for an 8,000, 9,000, or 10,000 credit membership \$815.38 for an 11,000 or 12,000 credit membership \$945.02 for a 13,000, 14,000, or 15,000 credit membership \$1,074.66 for a 16,000 or 17,000 credit membership \$1,204.30 for an 18,000, 19,000, or 20,000 credit membership

All memberships available on a cash sale basis. Credit value charts are available at www.worldmarktheclub.com/resorts. Next click on the map to view the credit values for a particular resort. This will give you a good idea of how many credits it takes to stay a week at the various resorts.

3. Just For Fun Contest

Congratulations to Leilani, our February winner of a \$50.00 gas card!

For April, it is the travel season, we are again giving away a \$50.00 gas card. To enter please email with "Travel" in the subject line.

4. Referral Policy

We reward you for your referral to <u>redseason.com</u>. We will send you your reward of \$100.00 when you refer your friends and family to us and they purchase a WorldMark membership from <u>redseason.com</u>. Just be sure they mention your name!

5. Vacation Highlights

If you would like to have your vacations published I would be more than happy to place your adventures or misadventures:) in one of our upcoming newsletters for other owners to read. Just e-mail worldmark@redseason.com with "Vacation Highlights" in the subject. I always enjoy reading about vacations from another perspective because it gives me ideas of where to go and what to do, even where to eat and I think other owners feel the same way, that they would like input as well on where to go and what to do to make the most of their WorldMark membership.

6. Editorial - Wyndham Club Pass

As promised, here is some information about Wyndham's new "Club Pass" program.

Club Pass is slated to go into effect on June 1st, 2014. It is basically an internal exchange program between Worldmark and Wyndham owners, much like RCI or II. In that regard, I don't feel it's that big of a change. Anybody could use RCI and book a week at a Wyndham resort or many others. Club Pass simply circumvents that for strictly Wyndham/Worldmark owners.

This is a service that will only be available if you purchased directly from Wyndham @ full price. Like Travel Share, it is not available on resale credits. Also, just like Travel Share costing more in dues, people are going to have to pay a \$99.00 transaction fee per exchange with Wyndham Club Pass.

Furthermore, booking windows for Wyndham Club Pass will be capped at 9 months in advance. This is a good aspect if any of you are worried that Wyndham owners will suddenly take up all the Worldmark units. It's still a one-for-one exchange system with limited inventory. Also, Worldmark owners can book up to 13 months in advance, so the issue of availability for your favorite resorts or yearly vacations will not be affected.

We've already heard from owners who attended owner updates with Wyndham sales staff. Like Travel Share, they will try and make the new Wyndham Club Pass seem like a benefit you absolutely need to enjoy your membership. I don't believe this to be the case and I don't believe it to be of much value. With the existence of other exchange programs, Club Pass offers nothing new or nothing that couldn't already be accomplished using RCI.

We see this as another "perk" that some people might see some benefit from, but it's mostly to try and garner more sales directly from Wyndham, paying full price. With the 9 month limitation and the one-to-one ratio limitations just like RCI or any other exchange program, we believe this will have very minimal impact on inventory and availability.

Thanks,

Matthew Jaeger

Matthew & Darcy

Jaeger Enterprises, INC dba: <u>redseason</u> toll free: 1 (877) 478-7938 e-mail:

darcy.j@redseason.com Fax: 1 (360) 326.7229 Address: 524 Kirkland Rd., Chehalis, WA